



TRANSFORMING MICHIGAN HEALTHCARE THROUGH IT

WHO WE ARE

M-CEITA is dedicated to helping providers navigate the complex EHR marketplace by providing neutral, unbiased information and support. We assist providers throughout the entire process from selecting and adopting an EHR to meaningfully using it to improve the quality of care delivered to their patients. We are sponsored by Altarum Institute, a Michigan-based nonprofit and supported by a consortium of 13 Michigan-based health care organizations. M-CEITA is funded by the Office of the National Coordinator for Health IT (ONC), with support from the Kresge Foundation.

SERVICES OFFERED

Engagement

- Education regarding EHRs, meaningful use and incentives
- EHR readiness assessment
- EHR impact planning
- Process flow mapping
- Change management

Selection

- Vendor, product selection
- Contracting
- Group purchasing
- Business case development
- Assessment of functional and hardware requirements

Planning

- Workflow redesign
- Health Information Exchange

Implementation

- Project management
- Privacy and security
- User training
- Test planning

Meaningful Use

- Reporting/certification tools
- Post-Implementation review

HOW WE CAN HELP

Up until now, providers have been at a disadvantage in their dealings with EHR technology vendors. Most providers are not experts in IT, practice redesign or contract negotiations, and many lack the resources to thoroughly evaluate their options. We were created to serve as an advocate for the provider community so that providers can truly understand their choices in order to be on a level playing field with vendors in terms of knowledge and expectations and confidently select, implement and use EHRs. In addition, M-CEITA will work closely with the vendor community to negotiate group purchasing agreements and to develop the expertise in the products necessary to effectively support Michigan's providers. We are dedicated to ensuring that our providers have the tools to adopt technology which improves the efficiency and effectiveness of care delivery in our State.

SUBSIDIZED SERVICES

Federally subsidized services are available for primary care providers (PCPs) in:

- Solo practices
- Small group practices (10 or fewer providers with prescriptive privileges)
- Public Hospitals
- Critical Access Hospitals
- Community Health Centers
- Certified Rural Health Clinics
- Other settings that predominantly serve uninsured, underinsured, and medically underserved populations

MISSION: TO PROVIDE EDUCATION, OUTREACH AND TECHNICAL ASSISTANCE TO IMPROVE THE QUALITY AND VALUE OF HEALTH CARE DELIVERED IN OUR STATE

CMS EHR INCENTIVE PROGRAM OVERVIEW

The American Recovery and Reinvestment Act of 2009 (Recovery Act), signed into law on February 17, 2009, included the Health Information Technology for Economic and Clinical Health Act, or the "HITECH Act," which established programs under CMS to provide incentive payments for the "meaningful use" of certified EHRs. M-CEITA will assist Michigan providers in navigating this new program. For those providers who do not own an EHR, we will help select, implement and meaningfully use certified technologies. For providers who already own an EHR, we will help optimize use of that EHR in line with meaningful use definitions, ensure your office will meet requirements and aid in reporting measures to CMS.

Medicare Incentives Physicians, dentists, podiatrists, optometrists, and chiropractors can receive up to \$44,000. Subsection (d) hospitals paid under the hospital inpatient prospective payment system can receive payments based on (1) an initial amount based on the number of discharges; (2) the Medicare share; and (3) a transition factor which phases down the incentive payments over the four year period. Critical Access Hospitals can receive payments based on reasonable costs incurred for the purchase of depreciable assets necessary to administer certified EHR technology. Providers may participate in only one incentive program, while hospitals may participate in both. With certain exceptions, providers cannot be hospital-based. Providers and hospitals who are not meaningful EHR users will be subject to lower payment updates in 2015.

Medicaid Incentives Providers and acute care hospitals must serve a minimum percentage of Medicaid, or in some cases "needy," patients to qualify. Physicians, dentists, nurse practitioners, certified nurse midwives, and physician assistants practicing predominantly in an FQHC/RHC that is directed by a physician assistant, can receive up to \$63,750 over the six year period. Acute care hospitals and children's hospitals receive payments according to a formula outlined in the HITECH Act.

"Meaningful use of EHRs will enable providers to reduce the amount of time spent on duplicative paperwork and gain more time to spend with their patients throughout the day."
- David Blumenthal, MD, MPP
National Coordinator for HIT

LOCAL STAFF

M-CEITA is staffed regionally throughout Michigan. These teams serve as local extension agents and are providers' connection to M-CEITA's statewide services. Our use of local staff ensures that we are able to respond to the unique needs of providers through a deep understanding of and connection to local health care markets. We are committed to working closely with providers to ensure they understand their local market, and with health systems, hospitals and vendors to assess how they can best support the local provider community.



HOW TO FIND OUT MORE

Email M-CEITA at mceita.info@altarum.org

Visit www.mceita.org

Call **1-888-MICH-EHR** (1-888-642-4347)